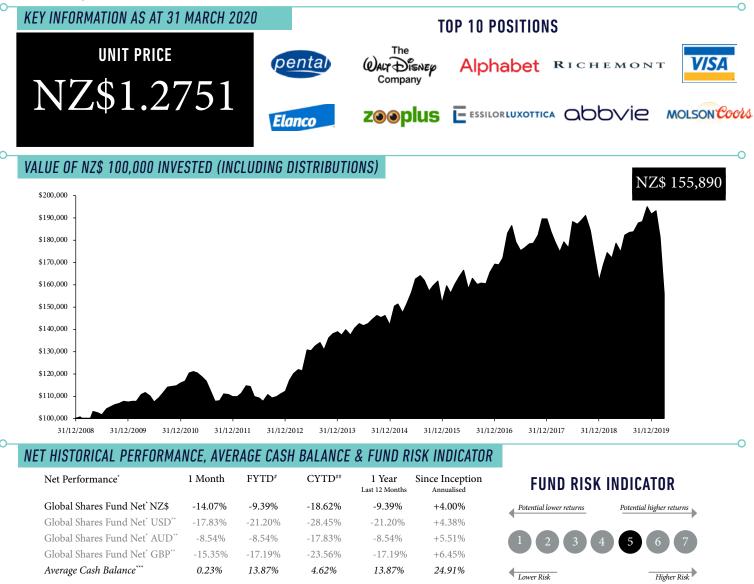


### SUMMARY OF THE ELEVATION CAPITAL GLOBAL SHARES FUND

C

The Elevation Capital Global Shares Fund ("The Fund") is a Portfolio Investment Entity (PIE) that seeks to provide investors with longterm capital growth and income by directly investing in equities on a global basis philosophy. The strategy of the Fund is to mainly invest in shares (equity securities - including Preferred's and Convertibles') of entities trading at a discount in relation to the entities' net asset value/intrinsic value", with low debt levels", and which have a history of paying dividends and/or returning capital to shareholders.

- The Fund employs a value based opportunistic and special situations focused investment approach that is difficult to replicate in the Australia / NZ funds industry;
- The Fund's opportunity set is different and is not constrained by market capitalisation or geography. Accordingly, the fund has a very high active share which ο indicates very little overlap with reference benchmark indices;
- Fund investors are typically utilising the fund to fill their global / international or alternative investment allocation needs and to supplement low-cost exchange ο traded fund portfolios;
- 0 The Fund is managed by Elevation Management Limited (Elevation Capital) a registered financial service provider in New Zealand under the Financial Service Providers (Registration and Disputes Resolution) Act 2008 (FSP# 9601). Elevation Capital is licensed under the Financial Markets Conduct Act 2013 as a manager of registered schemes.



-9.03%

-9.25%

-9.40%

-9.63%

+4.41%

+4.13%

+3.97%

+3.72%

\* The historical returns data used to calculate the level of risk may not constitute a reliable indicator of the future risk profile of the Fund. The risk category associated with this fund is not guaranteed and can change over time. No benchmark data has been used in this calculation.

let of fees, expenses and taxes (accrued in the Fund). JSD/AUD/GBP performance numbers are calculated using spot FX rates (at month end) and are provided for ormational purposes only. e Fund does not have USD/AUD/GBP unit prices at this time. (FX Rate Source: MMC Limited - Fund Administra

NZ Domiciled Investor Returns based on Prescribed Investor Rate (PIR):

-14.09%

-14.10%

-14.10%

-14.11%

-9.03%

-9.25%

-9.40%

-9.63%

-18.63%

-18.69%

-18.72%

-18.79%

average cash balance calculation is based on month end data from the Fund Administrator (MMC Limited) reports. """ "28% is effective from 30 September 2010. Prior to that 30% from 31 March 2008. "Financial year to date (FYTD) for year beginning - 1 April 2019. "Calendar year to date (CYTD) for year beginning - 1 January 2019.

0% PIR Return

10.5% PIR Return

17.5% PIR Return

28%\*\*\*\* PIR Return

The performance returns detailed above are calculated using exit price to exit price, net of taxes and ongoing fees, but excluding entry costs (if any) and any individual taxes. The returns include reinvestment of all distributions. NZ domicilied investors can see net returns (after individual taxes) based on their relevant PIR. The performance quoted represents past performance, which does not guarantee future results. The investment return and principal value of an investment in the Fund will fluctuate, so that an investor's units in the Fund, when redeemed, may be worth more or less than their original cost.

Current performance may be lower or higher than the performance data quoted.

# **GLOBAL SHARES**

### **FUND AWARDS & NOMINATIONS**



MORNINGSTAR INTERNATIONAL EQUITIES CATEGORY FUND MANAGER OF THE YEAR 2017, NEW ZEALAND

FUND DATA

Awards 2012

MARKET CAP\*

NOMINEE - MORNINGSTAR INTERNATIONAL EQUITIES CATEGORY FUND MANAGER OF THE YEAR 2012, NEW ZEALAND



NOMINEE - FUNDSOURCE INTERNATIONAL EQUITY SECTOR FUND MANAGER OF THE YEAR 2012, NEW ZEALAND

YIELD OF HOLDINGS

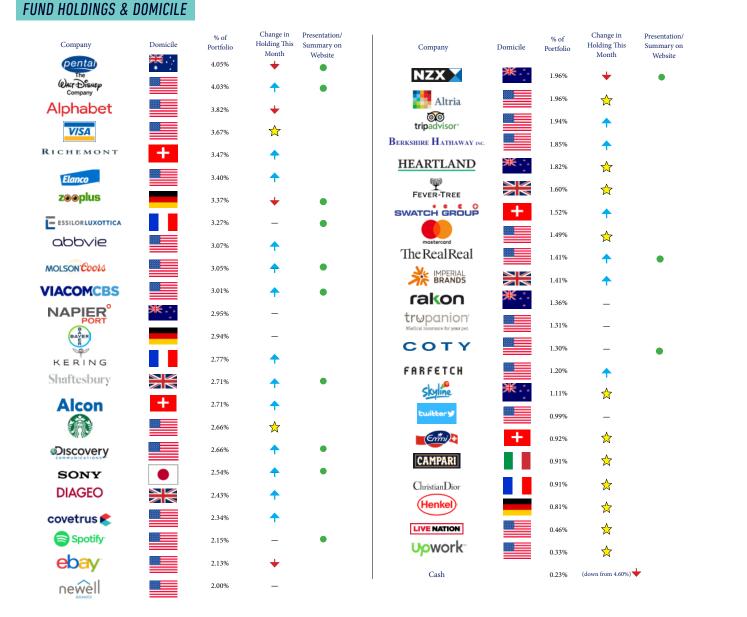
**FundSource** NOMINEE - FUNDSOURCE INTERNATIONAL EQUITY SECTOR FUND MANAGER OF THE YEAR 2013, **NEW ZEALAND** 

DIVIDEND OR BUYING BACK SHARES

#### 11 NZ\$ 16.68M **NEW ZEALAND 9 DECEMBER 2008** NIL (UNHEDGED) NUMBER OF FUND SIZE FUND DOMICILE FUND INCEPTION DATE FX HEDGING COUNTRIES NZ\$ 26.85B 94.58%\*\* 2.80% 78.26% 46 HOLDINGS PAYING A WEIGHTED MEDIAN ACTIVE SHARE\* **GROSS DIVIDEND**

NUMBER OF HOLDINGS

Source: Refinitive Eikon \*\* It is the proportion of security holdings in the Funds composition that is different from the composition found in iShares MSCI ACWI ETF Fund (It is 94.63% vs iShares MSCI World UCITS ETF Fund).



The maximum position size permitted within the Fund is equivalent to 5.00% of Net Asset Value.

New Position Increased Position ☆

♠

Decreased Position No Change

Portfolio holdings are not intended as recommendations of individual stocks and are subject to change. Elevation Capital Management Limited disclaims any obligation to notify of changes to the Fund/s it manages. Information about portfolio holdings does not represent a recommendation or an endorsement to Fund witholders or other members of the public to buy or sell any security contained in the Fund's portfolio. Portfolio holdings are current to the date listed but are subject to change any time. There are no assurances that the securities will remain in the Fund's portfolios after the date listed or that the securities that were previously sold may not be repurchased.

# ELEVATION CAPITAL GLOBAL SHARES

### FUND PORTFOLIO INVESTMENT THEMES

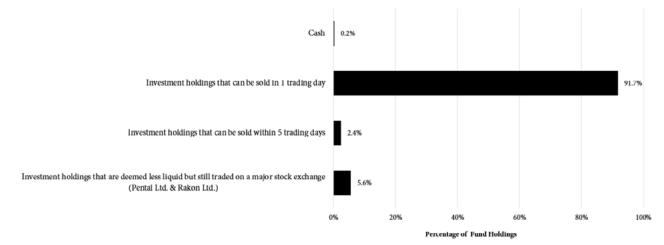
While we are not thematic investors we feel it is useful for unitholders to have an understanding of how the current portfolio breaks down based on underlying investment themes.



### FUND LIQUIDITY ANALYSIS

SWATCH GROUP

The liquidity analysis chart below details how quickly the Fund's portfolio can be liquidated as at 31 March 2020 and utilises the last 3 weeks trading data from Refinitiv Eikon.



Portfolio holdings are not intended as recommendations of individual stocks and are subject to change. Elevation Capital Management Limited disclaims any obligation to notify of changes to the Fund/s it manages. Information about portfolio holdings does not represent a recommendation or an endorsement to Fund vitholders or other members of the public to buy or sell any security contained in the Fund's portfolios. Portfolio holdings are current to the date listed but are subject to change any time. There are no assurances that the securities will remain in the Fund's portfolios after the date listed or that the securities that were previously sold may not be repurchased.

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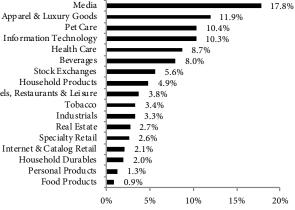
# **GLOBAL SHARES**

**PORTFOLIO BY COUNTRY** US 50.1% Me dia Textiles, App arel & Luxury Goods 11.9% ■New Zealand 9.2% , Pet Care 10.4% Information Technology Switzerland 8.6% 10.3% Health Care 8.7% UK 8.1% Beverages 8.0% Stock Exchanges 5.6% ■Germany 7.1% Household Products 4.9% France 7.0% Hotels, Restaurants & Leisure 3.8% Tobacco 3.4% Australia 4.1% Indu strials 3.3% Real Estate 2.7% Japan 2.5%

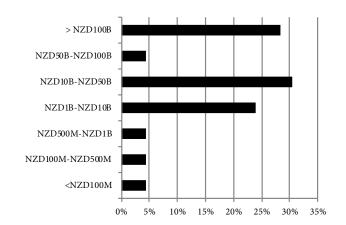
### Luxembourg 2.1%

- ∎ Italy 0.9%
- Swe den 0.0% ■Cash 0.22%

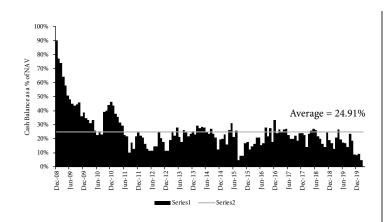
### PORTFOLIO BY INDUSTRY



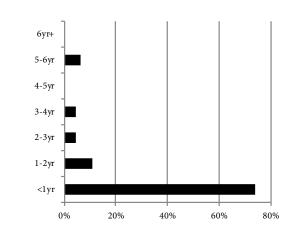
### PORTFOLIO BY MARKET CAPITALISATION



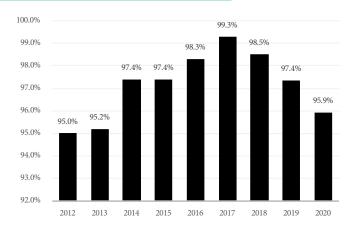
### PORTFOLIO HISTORICAL CASH BALANCE



### PORTFOLIO BY HOLDING PERIOD



### PORTFOLIO HISTORICAL ACTIVE SHARE



# GLOBAL SHARES

## PORTFOLIO ESG ANALYSIS

0

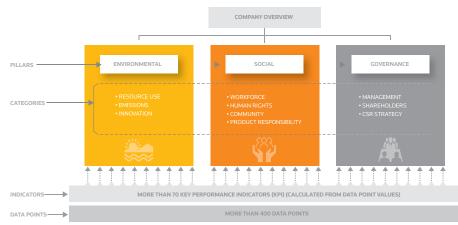
B-

PORTFOLIO HOLDINGS AVERAGE ESG SCORE = 0.5591\* (AS AT 31 MARCH 2020)

The Fund utilises Refinitiv Eikon to report the Environmental, Social & Governance (ESG) scores of the underlying investments. You can read more on our ESG policy here: <a href="https://www.globalsharesfund.co.nz">www.globalsharesfund.co.nz</a>

				. 0			
Company	Domicile	ESG Score	ESG Grade	Company	Domicile	ESG Score	ESG Grade
pental		n/a	n/a			0.52	B-
Company		0.78	A-	NZX	₩	0.47	C+
Alphabet		0.63	В	Altria		0.89	А
VISA		0.72	B+	tripadvisor*		0.14	D
RICHEMONT	+	0.61	В	BERKSHIRE HATHAWAY INC.		0.47	C+
Elanco		0.18	D+	HEARTLAND	₩÷:	0.48	C+
<b>z@@plus</b>		0.56	B-			0.10	D
ESSILORLUXOTTICA		0.65	В	SWATCH GROUP	+	0.34	С
abbvie		0.82	A-	mastercard		0.73	B+
MOLSON Coois		0.64	В	TheRealReal		n/a	n/a
VIACOMCBS		0.44	C+			0.80	A-
NAPIER	₩	n/a	n/a	rakon	*:	n/a	n/a
BAYER		0.89	А	tr⊍panion' Medical insurance for your pet.		0.30	C-
KERING		0.74	B+	COTY		0.43	C+
Shaftesbury		0.86	А	FARFETCH		n/a	n/a
Alcon	+	0.43	C+	skyline	₩.	n/a	n/a
		0.62	В	twitter y		0.35	С
Discovery		0.42	C+		+	0.50	C+
SONY		0.86	А	CAMPARI		0.49	C+
DIAGEO		0.91	А	ChristianDior		0.70	B+
covetrus 📚		n/a	n/a	Henkel		0.72	B+
		0.49	C+			0.36	С
ebay		0.60	В	Upwork		0.19	D+
				I			

#### The Refinitiv ESG scores are predicated across these factors\*\*:



\* Excluding Pental that does not have ESG scores from Refinitiv \*\* Chart & table sourced from Refinitiv ESG Scores - March 2017

# Companies are then ranked on the following basis":

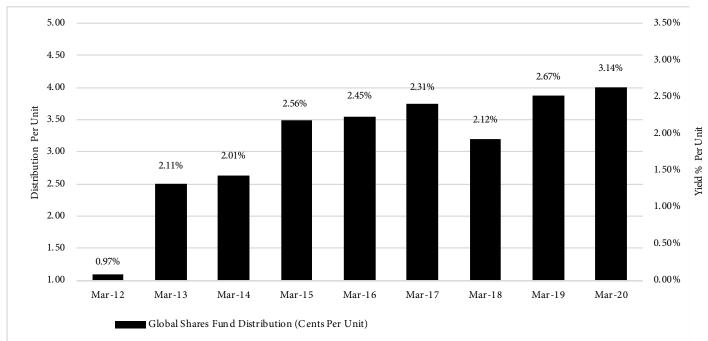
Score Range	Grade
0.0 <= score <= 0.083333	D -
0.083333 < score <= 0.166666	D
0.166666 < score <= 0.250000	D +
0.250000 < score <= 0.3333333	C -
0.333333 < score <= 0.416666	С
0.416666 < score <= 0.500000	C +
0.500000 < score <= 0.583333	В-
0.583333 < score <= 0.6666666	В
0.666666 < score <= 0.750000	B +
0.750000 < score <= 0.833333	A -
0.833333 < score <= 0.916666	А
0.916666 < score <= 1	A +

0

### ELEVATION CAPITAL GLOBAL SHARES FUND

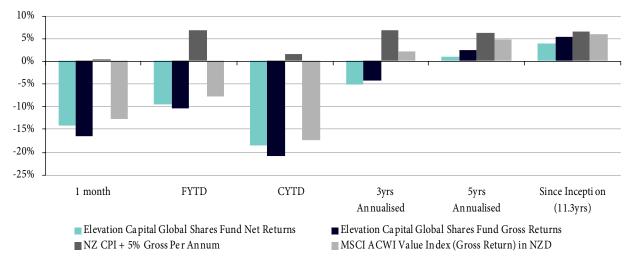
### FUND DISTRIBUTION HISTORY & REINVESTMENT RATES

### FUND DISTRIBUTION HISTORY & YIELD PER UNIT



### FUND PERFORMANCE (NET AND GROSS) VS. NZ CPI+5% PER ANNUM (GROSS) & MSCI ACWI VALUE INDEX (GROSS)

For comparative purposes we have detailed two informational benchmarks we consider relevant to underlying (and prospective) investors in the Global Shares Fund. These are NZ CPI + 5% per annum (Gross Return) which we believe highlights to investors whether we are preserving and growing their real purchasing power overtime and the MSCI ACWI Value Index (Gross Return) in NZD terms<sup>\*</sup>. It is important to consider that our portfolio does not track or follow any index (refer the Funds Active Share statistics on page 2), and we consistently operate with conservative cash levels. We would also highlight that these two informational benchmarks are not provided for performance fee calculations as there are no performance fees charged or payable within/by the Fund.



NZ CPI data sourced from Statistics NZ. \* Data Source: Refinitive Eikon

# ELEVATION CAPITAL GLOBAL SHARES FUND

## FUND MONTHLY RETURNS SINCE INCEPTION

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Year	January	February	March	April	May	June	July	August	September	October	November	December	Total Return	Average Cash Balance
2008	-	-	-	-	-	-	-	-	-	-	-	0.00%	+0.00%	90.21%
2009	0.58%	-1.85%	-0.43%	4.81%	-0.46%	-0.85%	2.43%	1.11%	0.87%	0.39%	1.03%	-0.51%	+7.20%	52.13%
2010	0.31%	0.20%	2.60%	0.95%	-1.44%	-2.48%	1.78%	1.98%	2.47%	0.17%	0.39%	0.95%	+8.01%	33.23%
2011	0.76%	3.31%	0.41%	-0.50%	-1.43%	-1.62%	-4.09%	-3.96%	0.32%	2.79%	-0.11%	-0.95%	-5.22%	25.64%
2012	0.15%	1.16%	3.16%	-0.46%	-3.83%	-0.49%	-1.46%	2.90%	-1.57%	0.67%	-1.57%	1.14%	+2.20%	16.49%
2013	4.48%	2.48%	1.59%	-0.66%	7.75%	-0.09%	1.63%	1.16%	-2.54%	4.12%	1.36%	0.61%	+23.77%	22.16%
2014	-1.12%	1.92%	-1.90%	2.20%	1.70%	-0.69%	0.60%	1.20%	1.41%	-0.78%	0.78%	-3.01%	+2.17%	24.00%
2015	6.09%	0.63%	-2.66%	2.60%	3.49%	3.94%	0.81%	-1.16%	-3.15%	1.57%	1.34%	-6.13%	+6.94%	18.14%
2016	5.18%	-2.08%	2.49%	2.23%	1.76%	-5.18%	3.01%	-1.54%	0.30%	-0.08%	3.09%	2.28%	+11.61%	20.39%
2017	-0.18%	1.69%	6.68%	1.76%	-3.95%	-2.16%	0.90%	0.75%	0.26%	1.96%	4.02%	0.02%	+11.94%	23.30%
2018	-3.05%	-2.51%	-2.51%	2.65%	-1.55%	6.71%	-0.70%	1.07%	1.02%	-3.37%	-5.85%	-6.98%	-14.73%	21.24%
2019	4.38%	3.42%	-1.37%	3.85%	-2.21%	4.29%	0.72%	0.12%	2.08%	0.36%	3.49%	-1.67%	+18.55%	16.94%
2020	0.85%	-6.09%	-14.09%										-18.62%	4.62%

## FUND LONG-TERM RETURNS\*

	1 Year	3 Years	5 Years	7 Years	10 Years	Since Inception
Global Shares Fund Annualised Returns	-9.39%	-5.26%	-1.13%	+3.56%	+3.50%	+4.00%
Global Shares Fund Average Cash Balance	13.87%	18.79%	19.25%	20.38%	21.44%	24.91%

\* For period ending 31 March 2020

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\* Fund Inception Date: 08 December 2008

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### ELEVATION CAPITAL GLOBAL SHARES FUND

## TOTAL EXPENSE RATIO & FEES

Year Ending - 31 March	2020	2019	2018	2017	2016	2015
Average Funds Under Management	NZ\$ 22,089,886	NZ\$ 28,849,403	NZ\$ 27,425,998	NZ\$ 24,634,684	NZ\$ 21,090,319	NZ\$ 14,122,812
Total Expense Ratio <sup>*</sup> (%)	2.07%	1.79%	1.88%	2.15%	1.94%	2.14%
Total Management and Administration Charges	NZ\$ 457,183	NZ\$ 515,217	NZ\$ 533,616	NZ\$ 530,675	NZ\$ 409,772	NZ\$ 302,056
- Manager's Basic Fee	NZ\$ 280,661	NZ\$ 357,863	NZ\$ 351,681	NZ\$ 305,673	NZ\$ 262,285	NZ\$ 175,616
- Other Management & Administration Charges	NZ\$ 176,522	NZ\$ 157,354	NZ\$ 182,935	NZ\$ 225,002	NZ\$ 147,487	NZ\$ 126,440
Performance-Based Fees	Nil	Nil	Nil	Nil	Nil	Nil

All Fees charged by Elevation Capital Management Limited, the Trustee and the Fund Administrator are detailed in the Product Disclosure Statement and Establishment Deed. Both of which are available at www.elevationcapital.co.nz or on request free of charge from the Manager \* Total Expense Ratio Definition: Total Expense Ratio (TER) expresses the expense ratio for a fund or unit of a fund against the average NAV (of the fund or unit respectively) over a given period in the past. The TER should reflect the past record, and should not be an estimate for the present or future. In other words, the TER is the annual percentage reduction in investor returns that would result from operating costs if markets were to remain flat and the fund's portfolio were to be held and not traded during a period.

### MANAGEMENT FEE SCALE

NAV of the Fund (NZ\$)	<\$25m	\$25m - \$30m	\$30m - \$35m	\$35m - \$40m	\$40m - \$45m	\$45m - \$50m	>\$50m
Management Fee Tiers (%) (% pa of the Net Asset Value of the Fund)	1.25%	1.20%	1.15%	1.10%	1.05%	1.00%	0.95%

### ADDITIONAL INFORMATION

\* A Preferred stock/share is a class of ownership in a corporation/company that has a higher claim on its assets and earnings than common stock/equity. Preferred shares generally have a dividend that must be paid out before dividends to common shareholders, and the shares usually do not carry voting rights. Preferred stock combines features of debt, in that it typically pays fixed dividends, and equity, in that it has the potential to appreciate in price.

Convertibles are securities, usually bonds or preferred shares, that can be converted into common stock / shares or equity. Convertibles are most often associated with convertible bonds, which allow bondholders to convert their creditor position to that of an equity holder at an agreed-upon price. Other convertible securities can include notes and preferred shares.

\*\* Net Asset Value / Intrinsic Value – is also referred to as "Private Market Value". Collectively we define them as the value an informed buyer would pay to purchase assets with similar characteristics. We measure Net Asset Value/Intrinsic Value or Private Market Value by scrutinising on and off balance sheet assets, liabilities, and free cash flow. We also examine valuations and transactions in the public domain to formulate our view of possible future value.

\*\*\* Low Debt Levels - can be assessed relative to tangible and/or intangible assets, free cash flow, the industry in which an entity operates, or relative to peers within an industry.

Trustee/Supervisor: Public Trust Administrator: MMC Limited Custodian: Public Trust Sub-Custodian: BNP Paribas Auditor: KPMG Tax Advisor: EY Entry / Exit Fees: Nil Performance Fees: Nil Distribution Policy: Annually at Manager's Discretion Minimum Initial Investment: NZ\$ 1,000 Minimum Regular Contribution: NZ\$ 100 (Monthly / Quarterly / Annually) Redemption Terms: Monthly (with 1 business day notice)

Directors & Executives Holdings in Fund (incl. Associates)' = 435,795.96 units / NZ\$ 555,683.42 \* Based on unit holdings as at 31 March 2020

Additional Fund Updates are provided on a quarterly basis and can be found on www.globalsharesfund.co.nz/quarterly-updates and also on Disclose Register website at: www.companiesoffice.govt.nz/disclose (search 'Elevation Capital')

### **RISK DISCLOSURE STATEMENT**

Elevation Capital Management Limited is a Registered Financial Service Provider in New Zealand in accordance with the Financial Service Providers (Registration and Disputes Resolution) Act 2008 -- FSP # 9601.

Elevation Capital Management Limited is licensed under the Financial Markets Conduct Act 2013 as a manager of registered schemes.

Elevation Capital Management Limited does not provide personalised investment advisory services to the public. Nothing herein should be construed as a general advertisement of investment advisory services or a solicitation of prospective clients for investment advisory services. The information herein is intended solely to provide certain background information about Elevation Capital Management Limited and the Elevation Capital Global Shares Fund.

The information contained in this report has been prepared solely for informational purposes. It is not an offer to buy or sell or a solicitation of an offer to buy or sell units in the Elevation Capital Global Shares Fund, a recommendation of any security or to participate in any trading strategy. If any offer of units in the Elevation Capital Global Shares Fund, a recommendation of any security or to participate by or on behalf of the Elevation Capital Global Shares Fund.

Any decision to invest in the Elevation Capital Global Shares Fund should be made only after reviewing the Product Disclosure Statement (available free of charge at www.elevationcapital.co.nz or by contacting Elevation Capital Management Limited, PO Box 28053, Remuera, Auckland 1541, New Zealand), conducting such investigations as the investor deems necessary and consulting the investor's own investment, legal and tax advisors in order to make an independent determination of the suitability and consequences of an investment in the Elevation Capital Global Shares Fund.

International investments involve special risks, including currency fluctuations, lower liquidity, higher transaction costs (in some jurisdictions), different regulatory systems and accounting methods, economic and political systems. These risks are typically greater in emerging markets.

The Elevation Capital Global Shares Fund may invest a significant portion of its assets in the stocks of small and medium-sized companies, which tend to be more volatile and less liquid than those of large companies, may have underperformed the stocks of larger companies during some periods and tend to have a shorter history of operations than larger companies. Potential investment risks are discussed in the Product Disclosure Statement and Statement of Investment Policy. These documents are both available free of charge on request or can be accessed: at www.elevationcapital.co.nz.

All performance data, fee data, portfolio composition data and risk targets contained in this report are subject to revision by Elevation Capital Management Limited and are provided solely as a guide to current expectations. There can be no assurance that the Elevation Capital Global Shares Fund will achieve any targets or that there will be any return on or of capital. Elevation Capital Management Limited, its directors, employees and agents believe that the information herein is correct at the time of compilation; however they do not warrant the accuracy of the information. Save for any statutory liability which cannot be excluded, Elevation Capital Management Limited further disclaims all responsibility or liability for any loss or damage which may be suffered by any person relying on any information or any opinions, conclusions or recommendations contained herein whether that loss or damage is caused by any fault or negligence on the part of Elevation Capital Management Limited, or otherwise.

### Past performance is not an indication of future results.